



<b>TRANSMITTAL MEMORANDUM</b>
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**TO:** The Honorable Mayor and City Council

**FROM:** Lacey G. Simpson, Acting City Manager

**DATE:** April 26, 2022

**RE:** **2022 Sales Tax Report No. 3**

Attached for City Council review is a memorandum from Finance Director Michelle Johansen regarding 2022 sales tax collections which includes a ten (10) year sales tax comparison. Should Councilmembers have questions and/or concerns regarding the Finance Director's report, staff will attempt to respond accordingly.

**MEMORANDUM**  
**CITY OF KETCHIKAN, ALASKA**  
**Finance Department**  
*Office of the Finance Director*

*Michelle L. Johansen, Finance Director*  
*Camille Nelson, Financial Analyst*  
*Phone: (907) 228-5621*  
*Facsimile: (907) 228-5617*

TO: Lacey G. Simpson, Acting City Manager/KPU General Manager

FROM: Michelle L. Johansen, Finance Director

DATE: April 19, 2022

**SUBJECT: 2022 Sales Tax Report No. 3**

With the adoption of the 2022 General Government Operating and Capital Budget, the City projected that it would collect \$11,550,000 in sales tax revenue during 2022. The table below was prepared for the purpose of reporting the actual results for 2022 and comparing them with the budgetary projections for 2022 and the actual results from 2021.

	Year-To-Date			2022 Budget/ 2022 Actual	2022 Actual/ 2021 Actual	2022/2021 Percentage
	Budget 2022	Actual 2022	Actual 2021	Increase (Decrease)	Increase (Decrease)	Increase (Decrease)
<b>4th Quarter:</b>						
<b>Due Jan 2022</b>						
January Collections	\$1,275,000	\$1,362,266	\$995,314	\$87,266	\$366,952	36.87%
February Collections	650,000	1,032,562	978,189	382,562	54,373	5.56%
March Collections	115,000	178,460	216,059	63,460	(37,599)	-17.40%
<b>4th Quarter Totals</b>	<b>2,040,000</b>	<b>2,573,288</b>	<b>2,189,562</b>	<b>533,288</b>	<b>383,726</b>	<b>17.53%</b>
<b>1st Quarter:</b>						
<b>Due April 2022</b>						
April Collections						
May Collections						
June Collections						
<b>1st Quarter Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>2nd Quarter:</b>						
<b>Due July 2022</b>						
July Collections						
August Collections						
September Collections						
<b>2nd Quarter Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>3rd Quarter:</b>						
<b>Due October 2022</b>						
October Collections						
November Collections						
December Collections						
<b>3rd Quarter Totals</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>Totals</b>	<b>\$2,040,000</b>	<b>\$2,573,288</b>	<b>\$2,189,562</b>	<b>\$533,288</b>	<b>\$383,726</b>	<b>17.53%</b>

For the month of March 2022, the City collected \$178,460. Collections to date are \$533,288 more than projected for 2022. The City collected \$37,599 less than the March collections in 2021. The year-to-date collections exceeded the year-to-date 2021 collections by \$383,726 or 17.53%.

The table below summarizes a ten-year history of City sales tax collections. Please note that the increase in 2014 was due to the City raising its sales tax rate from 3.5% to 4%. Had the City not raised its sales tax rate, sales tax collections for 2014 would have been about \$340,000 less than 2013.

